Press Release

AUTOSTRADE PER L'ITALIA GROUP'S QUARTERLY RESULTS ANNOUNCEMENT FOR THREE MONTHS ENDED 31 MARCH 2018

Consolidated results for Q1 2018 [1]

- **Traffic on Group's motorway network up 1.0%**
- **Gross operating profit (EBITDA) of €539m up 3% (up 3% on like-for-like basis[3])**
- **Profit attributable to owners of parent amounts to €185m, down 3% due to different scope of consolidation[2] (up 5% on like-for-like basis[3])**
- **Group capital expenditure totals €93m**
- **Operating cash flow totals €375m, down 9% due to different scope of consolidation[2] (up 5% on like-for-like basis[3])**
- **Group's net debt at 31 March 2018 totals €9,115m, down €236m compared with 31 December 2017 (€9,351m).**

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(1) In addition to the reported amounts in the consolidated financial statements, this press release also presents and analyses alternative performance indicators ("APIs"), such as EBITDA, operating cash flow and capital expenditure. A detailed description of the principal APIs used in the following consolidated financial review, including an explanation of the term "like-for-like basis", used in describing changes in certain consolidated financial indicators, is provided in the "Explanatory notes" below.
(2) The first quarter of 2017 benefitted from the contributions of Autostrade dell'Atlantico, Autostrade Indian Infrastructure and the related subsidiaries, reclassified to "Profit/Loss) from discontinued operations". These companies were deconsolidated from February and March 2017, respectively, following the transfer of these investments to the parent, Atlantia, in the form of a special dividend in kind.
(3) The "Explanatory notes" include a table showing the reconciliation of certain consolidated financial indicators on a like-for-like basis for the two comparative periods.

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Rome, 11 May 2018 – The Board of Directors of Autostrade per l'Italia SpA, chaired by Fabio Cerchiai, met on 10 May 2018 to approve the Autostrade per l'Italia Group's quarterly results announcement for the three months ended 31 March 2018 ("Q1 2018")[4].

Traffic

Traffic on the Group's motorway network in the first quarter of 2018 is up 1.0% compared with the same period of 2017. The number of kilometres travelled by vehicles with 2 axles is up 0.6%, with the figure for those with 3 or more axles up 2.9%.

After adjusting for the mix effect resulting from the faster rate of growth for heavy vehicles, the increase in traffic is estimated at 1.5% compared with the first quarter of 2017.

The performance for the first quarter of 2018, compared with the same period of 2017, also reflects the negative impact of the heavy snowfall seen between the end of February and early March, partially offset by the increase in traffic linked to the fact that the Easter holidays fell earlier than in the previous year (in 2017, Easter Day was 16 April, as opposed to 1 April in 2018).

Traffic performance

OPERATOR	KM TRAVELLED (IN MILLIONS)[1]		
	Q1 2018	Q1 2017	% CHANGE
Autostrade per l'Italia	10.134,1	10.030,5	1,0%
Autostrade Meridionali	389,3	387,0	0,6%
Tangenziale di Napoli	223,3	226,6	-1,4%
Autostrada Tirrenica	45,8	46,7	-1,8%
Raccordo Autostradale Valle d'Aosta	26,8	26,7	0,5%
Società Italiana per il Traforo del Monte Bianco	2,7	2,6	3,0%
Total Italian operators	**10.822,1**	**10.720,0**	**1,0%**

[1] The data for March 2018 is provisional.

Figures in millions of km travelled, after rounding to the nearest decimal place.

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[4] In accordance with art. 82-*ter* of the Regulations for Issuers, the Board of Directors has chosen to publish additional periodic information for the first and third quarters of each year on a voluntary basis, through publication of a specific results announcement.

Capital expenditure

Capital expenditure by Autostrade per l'Italia and the Group's other motorway operators in the first quarter of 2018 amounts to €93m.

€M	Q1 2018	Q1 2017
Autostrade per l'Italia -projects in Agreement of 1997	47	43
Autostrade per l'Italia - projects in IV Addendum of 2002	12	24
Autostrade per l'Italia: other capital expenditure (including capitalised costs)	26	35
Other operators (including capitalised costs)	2	8
Total investment in infrastructure operated under concession	**87**	**110**
Investment in other intangible assets	4	5
Investment in property, plant and equipment	2	2
Total capital expenditure	**93**	**117**

With regard to the works envisaged in the Agreement of 1997, work continued in the first quarter of 2018 on widening the A1 between Barberino and Florence North to three lanes, with mechanical boring of the Santa Lucia Tunnel currently under way. Work is also continuing on completion of the *Variante di Valico*. The work relates solely to off carriageway works, the Florence North-Florence South section of the A1 and Lot 1 North on the A1 between Florence South and Incisa, which is being widened to three lanes.

In terms of the works contained in the IV Addendum of 2002, work on construction of link roads serving the A14 motorway and on mitigation works in the Municipality of Fano proceeded in the first quarter of 2018. Work on the detailed design for the various lots that make up the upgrade of the road and motorway system serving Genoa (the so-called "*Gronda di Ponente*") is in progress, following approval of the final design on 7 September 2017.

Autostrade per l'Italia's other capital expenditure includes approximately €8m invested in major works, primarily construction of the fourth free-flow lane for the A4 in the Milan area and the improvement of the viability of adduction to the Tuscan stretch of the A1.

Group financial review

Consolidated operating results

"**Operating revenue**" for the first quarter of 2018 totals €873m, up €24m (3%) on the same period of 2017 (€849m).

"**Toll revenue**" of €796m is up €24m (3%) on the same period of 2017 (€772m), primarily as a result of the following:

- a 1.0% increase in traffic on the Italian network. After also taking into account the positive effect of the traffic mix, the increase in toll revenue is approximately €10m;
- application of annual toll increases, with an overall benefit estimated to be approximately €11m, attributable to Autostrade per l'Italia (approximately €7m) and to the other operators (approximately €4m), essentially Raccordo Autostradale Valle d'Aosta, Autostrade Meridionali and Tangenziale di Napoli.

"**Net operating costs**" of €334m are up €7m on the same period of 2017 (€327m).

The "**Cost of materials and external services**" amounts to €106m, an increase of €7m compared with the first quarter of 2017 (€99m). This partly reflects the greater cost of winter operations at Autostrade per l'Italia, following the increased snowfall seen in the first three months of 2018.

"**Concession fees**", totalling €103m, are up €2m (2%) compared with the first quarter of 2017 (€101m), reflecting due to the component of tolls corresponding with the additional concession fee payable to ANAS, also accounted for in toll revenue.

"**Net staff costs**" of €125m are down €2m (2%) on the same period of 2017 (€127m), primarily due to a reduction in the average workforce (down 77 on average). This essentially reflects:

- an average reduction of 107 at Italian operators: broadly reflecting slower turnover among toll collectors and, to a lesser extent, the transfer of staff from Autostrade per l'Italia's Foreign Department to Atlantia from March 2017, partially offset by the hiring of staff to fill specific roles within certain organisational units;
- an average increase of 34 at Giove Clear, due to the company's expansion.

“**Gross operating profit**” **(EBITDA)** of €539m for the first quarter of 2018 is up €17m (3%) on the same period of 2017 (€522m).

“**Amortisation and depreciation, impairment losses and reversals of impairment losses**”, totalling €152m, is broadly in line with the figure for the same period of 2017 (€149m).

“**Operating profit**” **(EBIT)** of €385m is up €14m (4%) compared with the first quarter of 2017 (€371m), essentially due to the above improvement in EBITDA.

“**Net financial expenses**” of €111m are up €6m on the same period of 2017 (€105m), reflecting the change in the fair value of Cross Currency Swaps not qualifying for the application of hedge accounting, following the issuer substitution completed at the end of December 2016.

The “**Share of the (profit)/loss of investees accounted for using the equity method**” amounts to a loss of €3m (in line with the first quarter of 2017), reflecting the Group’s share of the profit or loss of its associates and any dividends paid by these companies during the period.

“**Income tax expense**” of €82m is up €2m compared with the first quarter of 2017 (€80m), broadly in line with the improvement in pre-tax profit from continuing operations.

“**Profit from continuing operations**” amounts to €189m, up €5m (3%) on the first quarter of 2017 (€184m).

The “**Profit/(Loss) from discontinued operations**” is zero for the first quarter of 2018. In the same period of 2017, it reflected the contributions of AID, ADA and the related subsidiaries, deconsolidated in March and February 2017, respectively.

“**Profit for the period**”, amounting to €189m, is down €19m (9%) compared with the first quarter of 2017 (€208m), essentially due to the changed scope of consolidation. On a like-for-like basis, profit for the period is up €10m (6%).

“**Profit for the period attributable to owners of the parent**”, amounting to €185m, is down €6m (3%) compared with the first quarter of 2017 (€191m). On a like-for-like basis, profit for the period attributable to owners of the parent is up €8m (5%).

“**Profit attributable to non-controlling interests**” amounts to €4m, down €13m (76%) on the first quarter of 2017 (€17m), essentially due to the changed scope of consolidation. In the first quarter of 2017, the total contribution of the companies deconsolidated as part of the Group’s restructuring was €15m.

RECLASSIFIED CONSOLIDATED INCOME STATEMENT (*)

€m	Q1 2018	Q1 2017	Increase/(Decrease) Absolute	%
Toll revenue	796	772	24	3
Other operating income	77	77	-	-
Total operating revenue	**873**	**849**	**24**	**3**
Cost of materials and external services	-106	-99	-7	7
Concession fees	-103	-101	-2	2
Net staff costs	-125	-127	2	-2
Total net operating costs	**-334**	**-327**	**-7**	**2**
Gross operating profit (EBITDA)	**539**	**522**	**17**	**3**
Amortisation, depreciation, impairment losses and reversals of impairment losses	-152	-149	-3	2
Operating change in provisions and other adjustments	-2	-2	-	-
Operating profit (EBIT)	**385**	**371**	**14**	**4**
Net financial expenses	-111	-105	-6	6
Share of profit/(loss) of investees accounted for using the equity method	-3	-2	-1	n.s.
Profit/(Loss) before tax from continuing operations	**271**	**264**	**7**	**3**
Income tax expense	-82	-80	-2	3
Profit/(Loss) from continuing operations	**189**	**184**	**5**	**3**
Profit/(Loss) from discontinued operations	-	24	-24	n.s.
Profit for the period	**189**	**208**	**-19**	**-9**
(Profit)/Loss attributable to non-controlling interests	4	17	-13	-76
(Profit)/Loss attributable to owners of the parent	**185**	**191**	**-6**	**-3**

	Q1 2018	Q1 2017	Increase/ (Decrease)
Basic earnings per share attributable to the owners of the parent (€)	**0.30**	**0.31**	**-0.01**
of which:			
- from continuing operations	0.30	0.29	0.01
- from discontinued operations	-	0.02	-0.02
Diluted earnings per share attributable to the owners of the parent (€)	**0.30**	**0.31**	**-0.01**
of which:			
- from continuing operations	0.30	0.29	0.01
- from discontinued operations	-	0.02	-0.02

(*) The reconciliation with the statutory consolidated income statement is provided in the section, "Explanatory notes".

Consolidated financial position

As at 31 March 2018, "**Non-current non-financial assets**", totalling €18,471m, are down €131m compared with 31 December 2017. This primarily reflects the amortisation of intangible assets deriving from concession rights during the period (€143m), only partially offset by investment during the period in construction services for which additional economic benefits are received (€15m).

"**Working capital**" reports a negative balance of €1,753m, broadly in line with 31 December 2017. This reflects the fact that the increase of €102m in the current portion of Autostrade per l'Italia's provisions for construction services required by contract was almost entirely offset by a reduction of €83m in trading liabilities, linked to a decrease in trade payables resulting from the reduction in Autostrade per l'Italia's capital expenditure in the first quarter of 2018.

"**Non-current non-financial liabilities**", totalling €4,648m, are down €138m compared with 31 December 2017. This is essentially due to reclassification of the current portion of provisions for construction services required by contract (€174m), partially offset by an increase in deferred tax liabilities (€41m), primarily due to deduction, solely for tax purposes, of the amortisation of goodwill recognised by Autostrade per l'Italia

As a result, "**Net invested capital"** totals €12,070m, down €19m compared with 31 December 2017.

"Equity" amounts to €2,955m (€2,738m as at 31 December 2017). "**Equity attributable to owners of the parent**", totalling €2,609m, is up €219m compared with 31 December 2017 (€2,390m). This essentially reflects profit for the period (€185m) and recognition of the impact of first-time adoption of the new IFRS 9 (amounting to €25m). "**Equity attributable to non-controlling interests**" of €346m is broadly in line with 31 December 2017, reflecting the fact that the dividends paid by a number of Group companies to non-controlling shareholders was offset by profit for the period attributable to non-controlling interests.

The Group's "**Net debt**" as at 31 March 2018 amounts to €9,115m, a reduction of €236m compared with 31 December 2017.

As noted above, IFRS 9 has introduced a different accounting treatment for non-substantial modifications of financial liabilities. As a result of a transaction carried out by Autostrade per l'Italia in 2017, this has led to a reduction of €33m in financial liabilities, recognised as an after-tax increase of €8m in equity as at 1 January 2018.

RECLASSIFIED CONSOLIDATED STATEMENT OF FINANCIAL POSITION (*)

€m	31 March 2018	31 December 2017	Increase/ (Decrease)
Non-current non-financial assets (A)	18,471	18,602	-131
Working capital (B)	-1,753	-1,727	-26
Gross invested capital (C=A+B)	16,718	16,875	-157
Non-current non-financial liabilities (D)	-4,648	-4,786	138
NET INVESTED CAPITAL (E=C+D)	12,070	12,089	-19
Equity attributable to owners of the parent	2,609	2,390	219
Equity attributable to non-controlling interests	346	348	-2
Total equity (F)	2,955	2,738	217
Non-current net debt (G)	9,896	10,597	-701
Current net funds (H)	-781	-1,246	465
Net debt (I=G+H)	9,115	9,351	-236
NET DEBT AND EQUITY (L=F+I)	12,070	12,089	-19

(*) The reconciliation with the statutory consolidated statement of financial position is provided in the section, "Explanatory notes".

As at 31 March 2018, the Group has cash reserves of €4,286m, consisting of €2,496m in cash and/or investments maturing in the short term, €235m in term deposits allocated to finance the execution of construction services and €1,555m in undrawn committed lines of credit.

The Group has lines of credit with a weighted average residual term to maturity of approximately eight years and a weighted average residual drawdown period of approximately three years and six months.

The residual weighted average term to maturity of the Group's interest-bearing debt is six years and three months as at 31 March 2018. 94% of the Group's interest bearing debt is fixed rate, with the remaining 6% floating rate. The average cost of the Group's medium/long-term borrowings in the first quarter of 2018 was approximately 3.5%.

Consolidated cash flow

"**Net cash from operating activities**" in the first quarter of 2018 amounts to €292m, a reduction of €154m compared with the first quarter of 2017. This reflects:

- a reduction of €39m in operating cash flow, with a decrease of €57m due to the changed scope of consolidation in the first quarter of 2018, partly offset by an increase in operating profit (EBITDA) of €17m. On a like-for-like basis, operating cash flow for the first quarter of 2018 is up €18m (5%) compared with the first quarter of 2017;
- the differing performance of movements in operating capital and non-financial assets and liabilities in the two comparative periods (an outflow of €83m in the first quarter of 2018 and an inflow of €32m in the comparable period), above all due to the above decrease in trade payables resulting from reduced capital expenditure in the first quarter of 2018, compared with the last quarter of 2017.

"**Cash used for investment in non-financial assets**", totalling €103m, reflects capital expenditure (€93m) and the purchase of investments (€10m) during the quarter. The outflow of €320m in the first quarter of 2017 reflected deconsolidation of the net (debt)/funds of the companies transferred to Atlantia as part of the Group's restructuring.

In addition, other changes during the first quarter of 2018 have resulted in a decrease of €53m in net debt, above all due to the previously mentioned recognition of the impact of first-time adoption of the new IFRS 9 (€33m before the related taxation) and the impact of the issuer substitution completed at the end of 2016 (€9m).

In addition to "**Net equity cash outflows**" of €6m, the above cash flows have resulted in an overall reduction in net debt of €236m in the first quarter of 2018.

CONSOLIDATED STATEMENT OF CHANGES IN NET DEBT [(*)]

€m	Q1 2018	Q1 2017
CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES		
Operating cash flow	375	414
Change in operating capital	-98	83
Other changes in non-financial assets and liabilities	15	-51
Net cash generated from/(used in) operating activities (A)	**292**	**446**
NET CASH FROM/(USED IN) INVESTMENT IN NON-FINANCIAL ASSETS		
Capital expenditure	-93	-117
Increase in financial assets deriving from concession rights (related to capital expenditure)	-	1
Purchases of investments	-10	-
Net debt/(funds) of consolidated companies transferred as a result of distribution of special dividend in kind	-	-204
Net cash from/(used in) investment in non-financial assets (B)	**-103**	**-320**
NET EQUITY CASH INFLOWS/(OUTFLOWS)		
Dividends declared by Autostrade per l'Italia and Group companies and payable to non-controlling shareholders	-6	-12
Net equity cash inflows/(outflows) (C)	**-6**	**-12**
Increase/(Decrease) in cash and cash equivalents during period (A+B+C)	**183**	**114**
Other changes in net debt (D)	**53**	**48**
Decrease in net debt for period (A+B+C+D)	**236**	**162**
Net debt at beginning of period	**-9,351**	**-8,694**
Net debt at end of period	**-9,115**	**-8,532**

(*) The reconciliation with the statutory consolidated statement of cash flows is provided in the section, “Explanatory notes”.

Other information

Proceedings before the Appeal Court of Rome - Autostrade per l'Italia versus Craft Srl

Craft Srl holds a patent for a type of speed check equipment. In 2006, Craft filed suit against Autostrade per l'Italia, claiming that the IT system used by the latter for its speed checks ("SICVe Tutor") infringed its patent and requesting the court to declare an infringement of its patent. The plaintiff also filed a claim for damages from Autostrade per l'Italia. This was followed by a series of judgements (at first and second instance and on appeal before the Supreme Court - *Corte di Cassazione*) that, on the basis of expert evidence, found that Autostrade per l'Italia had not infringed the above patent.

On 10 April 2018, the Court of Appeal of Rome, having been asked by the Supreme Court to provide a better explanation for its decision that no infringement had occurred, handed down judgement no. 2275/2018. This latest ruling , made without the aid of expert evidence, states that the Tutor system installed by Autostrade per l'Italia constitutes an infringement (due to its equivalence to) Craft's patent. The Court also ordered Autostrade per l'Italia to remove and destroy all existing equipment installed on the motorways it operates that is in violation of Craft's patent (prohibiting it future sale or use), and imposing a civil penalty of €500.00 to be paid by Autostrade per l'Italia for every day it fails to comply with the above order. The Court also rejected Craft's claim for economic damages and its claim for the return of any profits as, in the Court's opinion, the Tutor system does generate earnings for the road operator, even in terms of cost savings. There was no award of non-economic damages as there is no proof that the infringement has damaged Craft's image.

Autostrade per l'Italia has appealed the judgement before the Supreme Court and applied for an injunction suspending enforcement of the judgement.

Discussions between the Ministry of Infrastructure and Transport and the European Commission regarding the extension of Autostrade per l'Italia's concession

In July 2017, the Ministry of Infrastructure and Transport reached an agreement with the European Commission. The agreement sets out the key conditions to be met in order to grant Autostrade per l'Italia a 4-year extension to its concession in return for pre-determined toll increases and recognition of a takeover right on expiry.

On 27 April 2018, the European Commission announced that the Commission had given its approval for the "plan for investment in Italian motorways", relating to Autostrade per l'Italia and another motorway operator not part of the Group. Briefly, the announcement appears to authorise an extension of Autostrade per l'Italia's concession until 2042, toll increases to be no higher than inflation, plus 0.5%, a maximum value of the takeover right to be received by the operator on expiry of the concession and mechanisms designed to avoid excessive compensation. Once the Commission's full decision has been published, Autostrade per l'Italia will assess the details in order to decide on how to respond.

Outlook and risks and uncertainties

Traffic using the Group's network and other performance indicators lead us to expect growth in full-year earnings in 2018.

Work on upgrading the network operated under concession will continue in 2018, whilst preparation of the detailed design for the Genoa Bypass is proceeding.

Explanatory notes

Like-for-like performance indicators

The following table shows a reconciliation of like-for-like consolidated amounts, for the two comparative periods, for gross operating profit (EBITDA), profit for the period, profit for the period attributable to owners of the parent and operating cash flow for the comparative periods and the corresponding amounts presented in the reclassified consolidated financial statements shown above.

		Q1 2018				Q1 2017			
€m	Note	Gross operating profit (EBITDA)	Profit for the period	Profit attributable to owners of the parent	Operating cash flow	Gross operating profit (EBITDA)	Profit for the period	Profit attributable to owners of the parent	Operating cash flow
Reported amounts (A)		539	189	185	375	522	208	191	414
Adjustment for non like-for-like item									
Change in scope of consolidation	(1)	-	-	-	-	-	25	10	57
Change in discount rate applied to provisions	(2)	-	3	3	-	-	7	7	-
Sub-total (B)		-	3	3	-	-	32	17	57
Like-for-like amounts (C) = (A)-(B)		539	186	182	375	522	176	174	357

Notes:
The term "like-for-like basis", used in the above consolidated financial review, indicates that amounts for comparative periods have been determined by eliminating:
1) from consolidated amounts for the first quarter of 2017, the contributions of the companies deconsolidated as part of the Group's restructuring;
2) from consolidated amounts for the first quarter of 2018 and the first quarter of 2017, the after-tax impact of the difference in the discount rates applied to the provisions accounted for among the Group's liabilities.

Alternative performance indicators

The Group's performance is assessed on the basis of a number of alternative performance indicators ("APIs"), calculated on the same basis used in the Group's Annual Report for 2017, to which reference should be made. In application of the CONSOB Ruling of 3 December 2015, governing implementation in Italy of the guidelines for alternative performance indicators ("APIs") issued by the European Securities and Markets Authority (ESMA), the composition of each indicator and reconciliations with reported amounts are provided below:

- "**Gross operating profit (EBITDA)**" is the synthetic indicator of earnings from operations, calculated by deducting operating costs, with the exception of amortisation, depreciation, impairment losses and reversals of impairment losses, the operating change in provisions and other adjustments, from operating revenue;
- "**Operating profit (EBIT)**" is the indicator that measures the return on invested capital, calculated by deducting amortisation, depreciation, impairment losses and reversals of impairment losses, the operating change in provisions and other adjustments from EBITDA. Like EBITDA, EBIT does not include the capitalised component of financial expenses relating to construction services, which is shown in a specific item under financial income and expenses in the reclassified income statement, whilst being included in revenue in the consolidated income statement prepared on a reported basis;
- "**Net invested capital**", showing the total value of non-financial assets, after deducting non-financial liabilities;
- "**Net debt**", indicating the portion of net invested capital funded by net financial liabilities, calculated by deducting "Current and non-current financial assets" from "Current and non-current financial liabilities";
- "**Capital expenditure**", indicating the total amount invested in development of the Group's businesses, calculated as the sum of cash used in investment in property, plant and equipment,

in assets held under concession and in other intangible assets, excluding investment linked to transactions involving investees;

- "**Operating cash flow**", indicating the cash generated by or used in operating activities. Operating cash flow is calculated as profit for the period + amortisation/depreciation +/- impairments/reversals of impairments of assets +/- provisions/releases of provisions + other adjustments + financial expenses from discounting of provisions +/- share of profit/(loss) of investees accounted for using equity method +/- (losses)/gains on sale of assets +/- other non-cash items +/- deferred tax assets/liabilities recognised in profit or loss.

A number of APIs, calculated as above, are also presented after certain adjustments applied in order to provide a consistent basis for comparison over time. These "like-for-like changes", used in the analysis of changes in gross operating profit (EBITDA), profit for the period, profit for the period attributable to owners of the parent and operating cash flow, have been calculated by excluding, where present, the impact of: (i) changes in the scope of consolidation, and (ii) events and/or transactions not strictly connected with operating activities that have an appreciable influence on amounts for at least one of the two comparative periods. The section, "Explanatory notes – Like-for-like performance indicators", included in this announcement, provides a reconciliation of like-for-like indicators and the corresponding amounts presented in the reclassified consolidated financial statements, in addition to details of the adjustments made.

Reconciliation of the reclassified and statutory financial statements

Reconciliations of the income statement, statement of financial position and statement of cash flows, as prepared under IFRS, with the corresponding reclassified financial statements presented above are shown below.

RECONCILIATION OF THE CONSOLIDATED INCOME STATEMENT WITH THE RECLASSIFIED INCOME STATEMENT

€m	Q1 2018						Q1 2017					
Reconciliation of items	Reported basis			Reclassified basis			Reported basis			Reclassified basis		
	Ref.	Sub-items	Main entries	Ref.	Sub-items	Main entries	Ref.	Sub-items	Main entries	Ref.	Sub-items	Main entries
Toll revenue			796			796			772			772
Revenue from construction services			15						34			
Revenue from construction services - government grants and cost of materials and external services	*(a)*	*13*					*(a)*	*32*				
Capitalised staff costs - construction services for which additional economic benefits are received	*(b)*	*1*					*(b)*	*1*				
Revenue from construction services: capitalised financial expenses	*(c)*	*1*					*(c)*	*1*				
Revenue from construction services provided by sub-operators	*(d)*	-					*(d)*	-				
Contract revenue			-						-			
Other revenue	*(e)*		77				*(e)*		77			
Other operating income				*(e+d)*		77				*(e+d)*		77
Revenue from construction services provided by sub-operators				*(d)*	-					*(d)*	-	
Total revenue			**888**						**883**			
TOTAL OPERATING REVENUE						**873**						**849**
Raw and consumable materials			**-22**		-22				**-21**		-21	
Service costs			**-150**		-150				**-175**		-175	
Gain/(Loss) on sale of elements of property, plant and equipment			**-**		-				**-**		-	
Other operating costs			**-117**						**-108**			
Concession fees	*(f)*		-103				*(f)*		-101			
Lease expense			-3		-3				-2		-2	
Other			-11		-11				-5		-5	
Use of provisions for construction services required by contract				*(h)*	*67*					*(h)*	*72*	
Revenue from construction services: government grants and capitalised cost of materials and external services				*(a)*	*13*					*(a)*	*32*	
COST OF MATERIALS AND EXTERNAL SERVICES						-106						-99
CONCESSION FEES				*(f)*		-103				*(f)*		-101
Staff costs	*(g)*		**-131**				*(g)*		**-132**			
NET STAFF COSTS				*(g+b+i)*		-125				*(g+b+i)*		-127
TOTAL NET OPERATING COSTS						**-334**						**-327**
GROSS OPERATING PROFIT (EBITDA)						**539**						**522**
OPERATING CHANGE IN PROVISIONS AND OTHER ADJUSTMENTS						-2						-2
Operating change in provisions			**-2**						**-2**			
(Provisions)/ Uses of provisions for repair and replacement of motorway infrastructure			-		-				-1		-1	
(Provisions)/Uses of other provisions			-2		-2				-1		-1	
(Impairment losses)/Reversals of impairment losses on current assets				*(l)*	-					*(l)*	-	
Use of provisions for construction services required by contract			**72**						**76**			
Use of provisions for construction services required by contract	*(h)*	*67*					*(h)*	*72*				
Capitalised staff costs - construction services for which no additional economic benefits are received	*(i)*	*5*					*(i)*	*4*				
Amortisation and depreciation	*(j)*		**-152**				*(j)*		**-149**			
Depreciation of property, plant and equipment			-6						-5			
Amortisation of intangible assets deriving from concession rights			-143						-141			
Amortisation of other intangible assets			-3						-3			
(Impairment losses)/Reversals of impairment losses on current and non-current assets			**-**						**-**			
(Impairment losses)/Reversals of impairment losses on property, plant and equipment and	*(k)*	-					*(k)*	-				
(Impairment losses)/Reversals of impairment losses on other assets	*(l)*	-					*(l)*	-				
AMORTISATION, DEPRECIATION, IMPAIRMENT LOSSES AND REVERSALS OF IMPAIRMENT LOSSES				*(j+k)*		**-152**				*(j+k)*		-149
TOTAL COSTS			**-502**						**-511**			
OPERATING PROFIT/(LOSS)			**386**						**372**			
OPERATING PROFIT/(LOSS) (EBIT)						**385**						**371**
Financial income			**23**						**35**			
Dividends received from investees	*(m)*		1				*(m)*		2			
Other financial income	*(n)*		22				*(n)*		33			
Financial expenses			**-135**						**-141**			
Financial expenses from discounting of provisions for construction services required by contract and other provisions	*(o)*		-8				*(o)*		-6			
Other financial expenses	*(p)*		-127				*(p)*		-135			
Foreign exchange gains/(losses)	*(q)*		**-**				*(q)*		**-**			
FINANCIAL INCOME/(EXPENSES)			**-112**						**-106**			
Net financial expenses				*(m+n+o+p+q+c)*		**-111**				*(m+n+o+p+q+c)*		**-105**
Share of (profit)/loss of investees accounted for using the equity method			**-3**			**-3**			**-2**			**-2**
PROFIT/(LOSS) BEFORE TAX FROM CONTINUING OPERATIONS			**271**			**271**			**264**			**264**
Income tax (expense)/benefit			**-82**			**-82**			**-80**			**-80**
Current tax expense			-53						-52			
Differences on tax expense for previous years			-						-			
Deferred tax income and expense			-29						-28			
PROFIT/(LOSS) FROM CONTINUING OPERATIONS			**189**			**189**			**184**			**184**
Profit/(Loss) from discontinued operations			**-**			**-**			**24**			**24**
PROFIT FOR THE PERIOD			**189**			**189**			**208**			**208**
of which:												
Profit attributable to owners of the parent			**185**			**185**			**191**			**191**
Profit attributable to non-controlling interests			**4**			**4**			**17**			**17**

RECONCILIATION OF THE CONSOLIDATED STATEMENT OF FINANCIAL POSITION WITH THE RECLASSIFIED CONSOLIDATED STATEMENT OF FINANCIAL POSITION

€m	31 March 2018						31 December 2017					
Reconciliation of items	**Reported basis**			**Reclassified basis**			**Reported basis**			**Reclassified basis**		
	Ref.		**Main entries**	*Ref.*	**Sub-items**	**Main entries**	*Ref.*		**Main entries**	*Ref.*	**Sub-items**	**Main entries**
Non-current non-financial assets												
Property, plant and equipment	*(a)*		77			77	*(a)*		81			81
Intangible assets	*(b)*		18,220			18,220	*(b)*		18,356			18,356
Investments	*(c)*		71			71	*(c)*		64			64
Deferred tax assets	*(d)*		103			103	*(d)*		101			101
Other non-current assets	*(e)*		-			-	*(e)*		-			-
Total non-current non-financial assets (A)						**18,471**						**18,602**
Working capital												
Trading assets	*(f)*		525			525	*(f)*		507			507
Current tax assets	*(g)*		35			35	*(g)*		35			35
Other current assets	*(h)*		94			94	*(h)*		82			82
Non-financial assets held for sale or related to discontinued operations				*(w)*		4				*(w)*		5
Current portion of provisions for construction services required by contract	*(i)*		-524			-524	*(i)*		-422			-422
Current provisions	*(j)*		-217			-217	*(j)*		-214			-214
Trading liabilities	*(k)*		-1,241			-1,241	*(k)*		-1,324			-1,324
Current tax liabilities	*(l)*		-142			-142	*(l)*		-88			-88
Other current liabilities	*(m)*		-286			-286	*(m)*		-302			-302
Non-financial liabilities related to discontinued operations				*(x)*		-1				*(x)*		-6
Total working capital (B)						**-1,753**						**-1,727**
Gross invested capital (C=A+B)						**16,718**						**16,875**
Non-current non-financial liabilities												
required by contract	*(n)*		-2,660			-2,660	*(n)*		-2,840			-2,840
Non-current provisions	*(o)*		-1,315			-1,315	*(o)*		-1,314			-1,314
Deferred tax liabilities	*(p)*		-639			-639	*(p)*		-598			-598
Other non-current liabilities	*(q)*		-34			-34	*(q)*		-34			-34
Total non-current non-financial liabilities (D)						**-4,648**						**-4,786**
NET INVESTED CAPITAL (E=C+D)						**12,070**						**12,089**
Total equity (F)			**2,955**			**2,955**			**2,738**			**2,738**
Net debt												
Non-current net debt												
Non-current financial liabilities	*(r)*		**10,289**			**10,289**	*(r)*		**10,991**			**10,991**
Non-current financial assets	*(s)*		**-393**			**-393**	*(s)*		**-394**			**-394**
Total non-current net debt (G)						**9,896**						**10,597**
Current net debt												
Current financial liabilities	*(t)*		**2,801**			**2,801**	*(t)*		**2,231**			**2,231**
Short-term borrowings		*275*			*275*			*775*			*775*	
Current derivative liabilities		*1*			*1*			*1*			*1*	
Intercompany current account payables due to related parties		*512*			*512*			*14*			*14*	
Current portion of medium/long-term borrowings		*1,972*			*1,972*			*1,385*			*1,385*	
Other current financial liabilities		*41*			*41*			*56*			*56*	
Current financial liabilities related to discontinued operations				*(aa)*	*-*					*(aa)*	*-*	
Cash and cash equivalents	*(u)*		**-3,031**			**-3,038**	*(u)*		**-2,938**			**-2,945**
Cash		*-2,261*			*-2,261*			*-2,076*			*-2,076*	
Cash equivalents		*-100*			*-100*			*-100*			*-100*	
Intercompany current account receivables due from related parties		*-670*			*-670*			*-762*			*-762*	
Cash and cash equivalents related to discontinued operations				*(y)*	*-7*					*(y)*	*-7*	
Current financial assets	*(v)*		**-544**			**-544**	*(v)*		**-532**			**-532**
Current financial assets deriving from concession rights		*-400*			*-400*			*-400*			*-400*	
Current financial assets deriving from government grants		*-52*			*-52*			*-52*			*-52*	
Current term deposits		*-51*			*-51*			*-51*			*-51*	
Current portion of other medium/long-term financial assets		*-32*			*-32*			*-22*			*-22*	
Other current financial assets		*-9*			*-9*			*-7*			*-7*	
Financial assets held for sale or related to discontinued operations				*(z)*	*-*					*(z)*	*-*	
Total current net debt (H)						**-781**						**-1,246**
Total net debt (I=G+H)						**9,115**						**9,351**
NET DEBT AND EQUITY (L=F+I)						**12,070**						**12,089**
Assets held for sale or related to discontinued operations	*(-y-z+w)*		11				*(-y-z+w)*		12			
Liabilities related to discontinued operations	*(-x+aa)*		1				*(-x+aa)*		6			
TOTAL NON-CURRENT ASSETS	*(a+b+c+d+e-s)*		18,864				*(a+b+c+d+e-s)*		18,996			
TOTAL CURRENT ASSETS	*(f+g+h-u-v-y-z+w)*		4,240				*(f+g+h-u-v-y-z+w)*		4,106			
TOTAL NON-CURRENT LIABILITIES	*(-n-o-p-q+r)*		14,937				*(-n-o-p-q+r)*		15,777			
TOTAL CURRENT LIABILITIES	*(-i-j-k-l-m+t-x+aa)*		5,212				*(-i-j-k-l-m+t-x+aa)*		4,587			

RECONCILIATION OF THE STATEMENT OF CHANGES IN CONSOLIDATED NET DEBT WITH THE CONSOLIDATED STATEMENT OF CASH FLOW

€m		Q1 2018		Q1 2017	
Reconciliation of items	*Note*	**Consolidated statement of cash flows**	**Changes in consolidated net debt**	**Consolidated statement of cash flows**	**Changes in consolidated net debt**
CASH FLOWS FROM (USED IN) OPERATING ACTIVITIES					
Profit for the period		**189**	**189**	**208**	**208**
Adjusted by:					
Amortisation and depreciation		152	152	149	149
Operating change in provisions		2	2	2	2
Financial expenses from discounting of provisions for construction services required by contract and other provisions		8	8	6	6
Share of (profit)/loss of investees accounted for using the equity method		3	3	2	2
Net change in deferred tax (assets)/liabilities through profit or loss		29	29	28	28
Other non-cash costs (income)		-8	-8	-13	-13
Non-cash inflows from discontinued operations	(a)		-		32
Operating cash flow			**375**		**414**
Change in operating capital	(b)		-98		83
Other changes in non-financial assets and liabilities	(c)		15		-51
Change in working capital and other changes	(a+b+c)	-83		64	
Net cash generated from/(used in) operating activities (A)		**292**	**292**	**446**	**446**
NET CASH FROM/(USED IN) INVESTMENT IN NON-FINANCIAL ASSETS					
Investment in assets held under concession		-87	-87	-111	-111
Purchases of property, plant and equipment		-2	-2	-2	-2
Purchases of other intangible assets		-4	-4	-4	-4
Capital expenditure			**-93**		**-117**
Increase in financial assets deriving from concession rights (related to capital expenditure)		-	-	1	1
Purchases of investments		-10	-10	-	-
Cash and cash equivalents of consolidated companies transferred as a result of distribution of special dividend in kind	(d)	-		-386	
Net debt/(funds) of consolidated companies transferred as a result of distribution of special dividend in kind	(e)		-		-204
Net change in current and non-current financial assets	(f)	-12		-26	
Net cash from/(used in) investment in non-financial assets (B)	**(g)**		**-103**		**-320**
Net cash generated from/(used in) investing activities (C)	**(g-e+d+f)**	**-115**		**-528**	
NET EQUITY CASH INFLOWS/(OUTFLOWS)					
Dividends declared by Group companies	(h)		-6		-12
Dividends paid	(i)	-22		-6	
Net equity cash inflows/(outflows) (D)			**-6**		**-12**
Net cash generated during period (A+B+D)			**183**		**114**
Repayments of medium/long term borrowings (excluding finance lease liabilities)		-61		-52	
Net change in other current and non-current financial liabilities		-499		391	
Net cash generated from/(used in) financing activities (E)		**-582**		**333**	
Other changes in net debt (F)			**53**		**48**
Net effect of foreign exchange rate movements on net cash and cash equivalents (G)		**-**		**10**	
Decrease in net debt for period (A+B+D+F)			**236**		**162**
Net debt at beginning of period			**-9,351**		**-8,694**
Net debt at end of period			**-9,115**		**-8,532**
Increase/(Decrease) in cash and cash equivalents during period (A+C+E+G)		**-405**		**261**	
NET CASH AND CASH EQUIVALENTS AT BEGINNING OF PERIOD		**2,931**		**3,419**	
NET CASH AND CASH EQUIVALENTS AT END OF PERIOD		**2,526**		**3,680**	

Notes:

a) this item shows, for the first quarter of 2017, the balance of cash flows not generated by operating activities with an impact on profit for the year of the companies classified as “discontinued operations”;

b) the “Change in operating capital” shows the change in trade-related items directly linked to the Group’s ordinary activities (in particular: inventories, trading assets and trading liabilities);

c) the “Other changes in non-financial assets and liabilities” shows the change in items of a non-trading nature (in particular: current tax assets and liabilities, other current assets and liabilities, current provisions for construction services required by contract and other provisions);

d) this item shows, for the first quarter of 2017, cash and cash equivalents transferred as a result of the deconsolidation of AID, ADA and the related subsidiaries following distribution of the special dividend in kind to the parent, Atlantia;

e) this item shows, for the first quarter of 2017, the net debt/funds transferred as a result of the deconsolidation of AID, ADA and the related subsidiaries following distribution of the special dividend in kind to the parent, Atlantia;

f) the “Net change in current and non-current financial assets” is not shown in the “Statement of changes in consolidated net debt”, as it does not have an impact on net debt;

g) “Net cash from/(used in) investment in non-financial assets” excludes changes in the financial assets and liabilities that do not have an impact on net debt;

h) “Dividends declared by Group companies” regard the portion of dividends declared by the Parent Company and other Group companies attributable to non-controlling interests, regardless of the period of payment;

i) “Dividends paid” refer to amounts effectively paid during the reporting period.

* * *

The manager responsible for financial reporting, Giancarlo Guenzi, declares, pursuant to section 2 of article 154 bis of the Consolidated Finance Act, that the accounting information contained in this release is consistent with the underlying accounting records.

The Group’s net debt, as defined in the European Securities and Market Authority – ESMA Recommendation of 20 March 2013 (which does not entail the deduction of non-current financial assets from debt), amounts to €9,509 as at 31 March 2018 (net debt of €9,744m as at 31 December 2017).